



# Club Health Assessment for District 383 through March 2022

| Club Number                          | Club Name                                   | Charter Date | Status  | Membership                  |                   |                     |   |                 |                            | Reports                                    |                                    |                                |   | Finance                                  | LCIF     |                              |
|--------------------------------------|---|--------------|---|-----------------------------|-------------------|---------------------|---|-----------------|----------------------------|--|------------------------------------|--------------------------------|---|--|----------|------------------------------|
|                                      |   |              |   | Current Member Count        | YTD Members Added | YTD Members Dropped | YTD Net Growth                          | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR ***          | Yrs. Since Last Officer Report | President Rotation                            |  |          | Vice President Reported **** |
|                                      |   |              | Number of times on status quo within last two years | If below 15 members appears |                   |                     | If net loss is greater than 20% appears |                 |                            | If no report in 3 months appears in        | When more than one year appears in | Number of repeat terms         | Notes the officers that do not have an active | If no report at 12 months appears in red |          |                              |
| <b>Clubs more than two years old</b> |   |              |   |                             |                   |                     |   |                 |                            |  |                                    |                                |   |  |          |                              |
| 97428                                | CHINA QINGDAO                               | 06/29/2006   | Active  | 10                          | 0                 | 0                   | 0                                       | 0.00%           | 11                         | 9  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | 24+                                      |          |                              |
| 111115                               | GUANGDONG YI MENG<br>Exc Award (06/30/2016) | 05/18/2011   | Active  | 62                          | 2                 | 0                   | 2                                       | 3.33%           | 65                         | 3  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | 24+                                      | 90+ Days |                              |
| 120071                               | Qingdao Aixing                              | 07/30/2013   | Active  | 20                          | 12                | 0                   | 12                                      | 150.00%         | 13                         | 1  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 123615                               | Qingdao Caihong<br>Exc Award (06/30/2016)   | 11/12/2014   | Active  | 10                          | 1                 | 2                   | -1                                      | -9.09%          | 13                         | 5  | 1                                  | None                           | P,S,T,M,VP<br>MC,SC                           | 24+                                      |          |                              |
| 131912                               | Qingdao Chang Hua                           | 06/28/2017   | Active  | 5                           | 1                 | 0                   | 1                                       | 25.00%          | 2                          | 0  |                                    | 2                              | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 130192                               | Qingdao Changcheng                          | 02/23/2017   | Active  | 22                          | 3                 | 0                   | 3                                       | 15.79%          | 25                         | 2  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 126598                               | Qingdao Chengde<br>Exc Award (06/30/2017)   | 01/27/2016   | Active  | 17                          | 0                 | 0                   | 0                                       | 0.00%           | 20                         | 9  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 130139                               | Qingdao Chuangqi                            | 02/15/2017   | Active  | 19                          | 0                 | 0                   | 0                                       | 0.00%           | 25                         | 9  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 116961                               | QINGDAO DAAI                                | 05/22/2012   | Active  | 22                          | 0                 | 0                   | 0                                       | 0.00%           | 25                         | 9  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 130175                               | Qingdao Derun                               | 02/21/2017   | Active  | 8                           | 0                 | 0                   | 0                                       | 0.00%           | 7                          | 10   |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 119269                               | QINGDAO DONGLI<br>Exc Award (06/30/2016)    | 05/01/2013   | Active  | 50                          | 0                 | 0                   | 0                                       | 0.00%           | 60                         | 9  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 127905                               | Qingdao Fengfan                             | 06/15/2016   | Active  | 6                           | 5                 | 0                   | 5                                       | 500.00%         | 6                          | 0  |                                    |                                | S,T,M,VP,MC<br>SC                             | N/A                                      |          |                              |
| 130176                               | Qingdao Fenghuang                           | 03/01/2017   | Active  | 33                          | 2                 | 5                   | -3                                      | -8.33%          | 39                         | 4  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 116962                               | QINGDAO GEDE                                | 05/22/2012   | Active  | 31                          | 0                 | 0                   | 0                                       | 0.00%           | 31                         | 12   |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 130997                               | Qingdao Haijun                              | 05/19/2017   | Active  | 8                           | 3                 | 0                   | 3                                       | 60.00%          | 5                          | 5  |                                    | 2                              | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 131362                               | Qingdao Haishan                             | 06/29/2017   | Active  | 16                          | 1                 | 0                   | 1                                       | 6.67%           | 16                         | 0  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 116660                               | QINGDAO HAIXING<br>Exc Award (06/30/2016)   | 05/16/2012   | Active  | 11                          | 9                 | 0                   | 9                                       | 450.00%         | 4                          | 2  |                                    | 2                              | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 106326                               | QINGDAO HAIZHIMENG                          | 08/19/2009   | Active  | 65                          | 12                | 0                   | 12                                      | 22.64%          | 53                         | 6  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | 24+                                      | 90+ Days |                              |
| 123972                               | Qingdao Haolinju                            | 01/14/2015   | Active  | 44                          | 2                 | 1                   | 1                                       | 2.33%           | 43                         | 0  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                                      | 90+ Days |                              |
| 112158                               | QINGDAO HE CHENG                            | 09/08/2011   | Active(1)   | 1                           | 0                 | 0                   | 0                                       | 0.00%           | 1                          | 9  |                                    | 2                              | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |



# Club Health Assessment for District 383 through March 2022

| Club Number | Club Name   | Charter Date | Status  | Membership                  |                   |                     |   |                 |                            | Reports                             |                                    |                                |   | Finance                                  | LCIF     |                              |
|-------------|---|--------------|---|-----------------------------|-------------------|---------------------|---|-----------------|----------------------------|-------------------------------------|------------------------------------|--------------------------------|---|--|----------|------------------------------|
|             |   |              |   | Current Member Count        | YTD Members Added | YTD Members Dropped | YTD Net Growth                          | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for members  | Months Since Last MMR ***          | Yrs. Since Last Officer Report | President Rotation                            |  |          | Vice President Reported **** |
|             |   |              | Number of times on status quo within last two years | If below 15 members appears |                   |                     | If net loss is greater than 20% appears |                 |                            | If no report in 3 months appears in | When more than one year appears in | Number of repeat terms         | Notes the officers that do not have an active | If no report at 12 months appears in red |          |                              |
| 108345      | QINGDAO HE XING<br>Exc Award (06/30/2016, 06/30/2017) | 05/19/2010   | Active  | 30                          | 3                 | 0                   | 3                                       | 11.11%          | 30                         | 3                                   |                                    |                                | P,S,T,M,VP<br>MC,SC                           | 24+                                      |          |                              |
| 106325      | QINGDAO HEAI  | 08/19/2009   | Active  | 25                          | 4                 | 0                   | 4                                       | 19.05%          | 23                         | 2                                   |                                    |                                | P,S,T,M,VP<br>MC,SC                           | 24+                                      |          |                              |
| 117186      | QINGDAO HEHE  | 06/15/2012   | Active  | 18                          | 4                 | 0                   | 4                                       | 28.57%          | 14                         | 3                                   |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                                      | 90+ Days |                              |
| 123974      | Qingdao Hengai  | 01/14/2015   | Active  | 45                          | 1                 | 0                   | 1                                       | 2.27%           | 48                         | 3                                   |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 117001      | QINGDAO HEPING  | 05/29/2012   | Active  | 2                           | 0                 | 0                   | 0                                       | 0.00%           | 2                          | 18                                  |                                    | 2                              | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 125626      | Qingdao Hepingge                                      | 08/20/2015   | Active  | 8                           | 1                 | 0                   | 1                                       | 14.29%          | 5                          | 5                                   |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 105309      | QINGDAO HESHAN  | 04/21/2009   | Active  | 42                          | 9                 | 0                   | 9                                       | 27.27%          | 35                         | 4                                   |                                    |                                | P,S,T,M,VP<br>MC,SC                           | 24+                                      | 90+ Days |                              |
| 116662      | QINGDAO HEXIN   | 04/30/2012   | Active  | 19                          | 1                 | 0                   | 1                                       | 5.56%           | 21                         | 4                                   |                                    |                                | P,S,T,M,VP<br>MC,SC                           | 24+                                      | 90+ Days |                              |
| 117076      | QINGDAO HEXINQD                                       | 06/04/2012   | Active  | 1                           | 0                 | 0                   | 0                                       | 0.00%           | 1                          | 21                                  |                                    | 2                              | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 131790      | Qingdao HexinQD-3                                     | 06/29/2017   | Active  | 1                           | 1                 | 0                   | 1                                       | 100.00%         | 1                          | 5                                   | 3                                  | None                           | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 123973      | Qingdao Heyang  | 01/14/2015   | Active  | 10                          | 3                 | 0                   | 3                                       | 42.86%          | 9                          | 2                                   |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 134195      | Qingdao Heyuan  | 03/23/2018   | Active  | 10                          | 5                 | 0                   | 5                                       | 100.00%         | 6                          | 3                                   |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 122876      | Qingdao Hezhen  | 07/31/2014   | Active  | 13                          | 7                 | 0                   | 7                                       | 116.67%         | 6                          | 4                                   |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 120074      | Qingdao Hezhong                                       | 07/30/2013   | Active  | 9                           | 0                 | 0                   | 0                                       | 0.00%           | 9                          | 19                                  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 120084      | Qingdao Hongde<br>Exc Award (06/30/2016)              | 07/31/2013   | Active  | 24                          | 0                 | 0                   | 0                                       | 0.00%           | 26                         | 9                                   | 1                                  | None                           | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 130177      | Qingdao Hongxin                                       | 02/22/2017   | Active  | 22                          | 18                | 0                   | 18                                      | 450.00%         | 4                          | 0                                   | 1                                  | None                           | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 125636      | Qingdao Hongyangge                                    | 08/31/2015   | Active  | 13                          | 0                 | 0                   | 0                                       | 0.00%           | 19                         | 9                                   | 1                                  | None                           | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 120086      | Qingdao Houde   | 07/31/2013   | Active  | 12                          | 0                 | 0                   | 0                                       | 0.00%           | 16                         | 9                                   | 1                                  | None                           | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 130205      | Qingdao Huaxiaxiangshi                                | 03/01/2017   | Active  | 30                          | 2                 | 0                   | 2                                       | 7.14%           | 33                         | 2                                   |                                    |                                | S,T,M,VP,MC<br>SC                             | N/A                                      |          |                              |
| 116964      | QINGDAO HUI DE  | 05/23/2012   | Active  | 18                          | 2                 | 0                   | 2                                       | 12.50%          | 17                         | 0                                   |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                                      | 90+ Days |                              |
| 127860      | Qingdao Huoniu  | 06/15/2016   | Active  | 43                          | 1                 | 0                   | 1                                       | 2.38%           | 46                         | 6                                   |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 117077      | QINGDAO JINDE   | 06/04/2012   | Active  | 11                          | 2                 | 0                   | 2                                       | 22.22%          | 13                         | 2                                   |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |
| 118388      | QINGDAO JUFU<br>Exc Award (06/30/2017)                | 11/29/2012   | Active  | 6                           | 0                 | 0                   | 0                                       | 0.00%           | 14                         | 9                                   | 1                                  | None                           | P,S,T,M,VP<br>MC,SC                           | N/A                                      |          |                              |



## Club Health Assessment for District 383 through March 2022

| Club Number | Club Name              | Charter Date | Status  | Membership                  |                   |                     |   |                 |                            | Reports                                    |                                    |                                |   | Finance                       | LCIF     |                              |                                       |
|-------------|------------------------|--------------|---|-----------------------------|-------------------|---------------------|---|-----------------|----------------------------|--|------------------------------------|--------------------------------|---|-------------------------------|----------|------------------------------|---------------------------------------|
|             |                        |              |   | Current Member Count        | YTD Members Added | YTD Members Dropped | YTD Net Growth                          | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR ***          | Yrs. Since Last Officer Report | President Rotation                            |                               |          | Vice President Reported **** | Months Since Last Activity Report *** |
|             |                        |              | Number of times on status quo within last two years | If below 15 members appears |                   |                     | If net loss is greater than 20% appears |                 |                            | If no report in 3 months appears in        | When more than one year appears in | Number of repeat terms         | Notes the officers that do not have an active | If no report at 12 months red |          |                              |                                       |
| 125637      | Qingdao Langya         | 08/31/2015   | Active  | 28                          | 0                 | 0                   | 0.00%                                   | 34              |                            | 9  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                           |          |                              |                                       |
| 117189      | QINGDAO LE ZI ZAI      | 06/20/2012   | Active  | 19                          | 2                 | 0                   | 11.76%                                  | 19              |                            | 4  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                           |          |                              |                                       |
| 130173      | Qingdao Lingxiu        | 02/23/2017   | Active  | 1                           | 0                 | 0                   | 0.00%                                   | 2               |                            | 9  | 1                                  | None                           | P,S,T,M,VP<br>MC,SC                           | N/A                           |          |                              |                                       |
| 122878      | Qingdao Longxin        | 07/31/2014   | Active  | 20                          | 1                 | 0                   | 5.26%                                   | 19              |                            | 2  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                           |          |                              |                                       |
| 130174      | Qingdao Lushi          | 02/20/2017   | Active  | 21                          | 2                 | 0                   | 10.53%                                  | 19              |                            | 0  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                           |          |                              |                                       |
| 116973      | QINGDAO MING DE        | 05/23/2012   | Active  | 17                          | 1                 | 0                   | 6.25%                                   | 18              |                            | 7  | 3                                  | None                           | P,S,T,M,VP<br>MC,SC                           | N/A                           |          |                              |                                       |
| 131098      | Qingdao Minglang       | 05/25/2017   | Active  | 1                           | 1                 | 0                   | 100.00%                                 | 5               |                            | 6  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                           |          |                              |                                       |
| 123975      | Qingdao Mingyuan       | 01/14/2015   | Active  | 24                          | 0                 | 4                   | -14.29%                                 | 32              | 5                          | 2  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                           |          |                              |                                       |
| 124730      | Qingdao Mudan          | 04/30/2015   | Active  | 36                          | 4                 | 2                   | 5.88%                                   | 36              | 4                          | 0  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                           |          |                              |                                       |
| 117002      | QINGDAO NING DE        | 05/29/2012   | Active  | 14                          | 1                 | 0                   | 7.69%                                   | 13              |                            | 5  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                           |          |                              |                                       |
| 123980      | Qingdao Nuanyang       | 01/15/2015   | Active  | 19                          | 3                 | 0                   | 18.75%                                  | 16              |                            | 2  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                           | 90+ Days |                              |                                       |
| 131355      | Qingdao Pugongying     | 06/19/2017   | Active  | 23                          | 2                 | 0                   | 9.52%                                   | 22              |                            | 5  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                           |          |                              |                                       |
| 123981      | Qingdao Qiancheng      | 01/15/2015   | Active  | 34                          | 1                 | 1                   | 0.00%                                   | 33              | 0                          | 8  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                           |          |                              |                                       |
| 123462      | Qingdao Qihang         | 10/24/2014   | Active  | 20                          | 0                 | 0                   | 0.00%                                   | 21              |                            | 9  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                           | 90+ Days |                              |                                       |
| 122879      | Qingdao Qilu           | 07/31/2014   | Active  | 27                          | 0                 | 0                   | 0.00%                                   | 25              |                            | 9  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                           |          |                              |                                       |
|             | Exc Award (06/30/2016) |              |   |                             |                   |                     |   |                 |                            |  |                                    |                                |   |                               |          |                              |                                       |
| 130149      | Qingdao Qisheng        | 03/06/2017   | Active  | 51                          | 8                 | 1                   | 15.91%                                  | 46              | 0                          | 0  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                           |          |                              |                                       |
| 130134      | Qingdao Qishi          | 02/15/2017   | Active  | 19                          | 0                 | 0                   | 0.00%                                   | 17              |                            | 9  |                                    |                                | S,T,M,VP,MC<br>SC                             | N/A                           |          |                              |                                       |
| 125623      | Qingdao Qiyang         | 08/13/2015   | Active  | 33                          | 1                 | 0                   | 3.13%                                   | 32              |                            | 0  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                           |          |                              |                                       |
|             | Exc Award (06/30/2016) |              |   |                             |                   |                     |   |                 |                            |  |                                    |                                |   |                               |          |                              |                                       |
| 135029      | Qingdao Quande         | 06/08/2018   | Active  | 25                          | 1                 | 0                   | 4.17%                                   | 27              |                            | 8  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                           |          |                              |                                       |
| 117040      | QINGDAO SHANG AI       | 05/31/2012   | Active  | 30                          | 0                 | 0                   | 0.00%                                   | 31              |                            | 9  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | 24+                           | 90+ Days |                              |                                       |
| 127849      | Qingdao Shangde        | 06/09/2016   | Active  | 24                          | 1                 | 0                   | 4.35%                                   | 25              |                            | 4  |                                    |                                | P,S,T,M,VP<br>MC,SC                           | N/A                           |          |                              |                                       |
| 131421      | Qingdao Shanhang       | 06/21/2017   | Active  | 3                           | 0                 | 0                   | 0.00%                                   | 3               |                            | 20   | 1                                  | None                           | P,S,T,M,VP<br>MC,SC                           | N/A                           |          |                              |                                       |
| 130208      | Qingdao Tiansheng      | 02/23/2017   | Active(1)   | 1                           | 1                 | 0                   | 100.00%                                 | 3               |                            | 6  | 1                                  | None                           | P,S,T,M,VP<br>MC,SC                           | N/A                           |          |                              |                                       |



# Club Health Assessment for District 383 through March 2022

| Club Number                      | Club Name                                 | Charter Date                     | Status  | Membership                         |                   |                     |                       |   |                                   |  | Reports                                     |                                    |   |   | Finance                                  | LCIF  |                                       |                                   |   |   |
|----------------------------------|---|----------------------------------|---|------------------------------------|-------------------|---------------------|-----------------------|---|-----------------------------------|--|---|------------------------------------|---|---|--|---|---------------------------------------|-----------------------------------|---|---|
|                                  |   |                                  |   | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth        | YTD Net Growth%                         | Member Count 12 Months Ago        | Avg. length of service for dropped members | Months Since Last MMR ***                   | Yrs. Since Last Officer Report     | President Rotation                      | Vice President Reported ****                  |  |   | Months Since Last Activity Report *** | Account Balance                   | Donations for current Fiscal Year       |   |
|                                  |   |                                  | Number of times on status quo within last two years | If below 15 members appears        |                   |                     |                       | If net loss is greater than 20% appears |                                   |  | If no report in 3 months appears in         | When more than one year appears in | Number of repeat terms                  | Notes the officers that do not have an active | If no report at 12 months appears in red |   |                                       |                                   |   |   |
| 120750                           | Qingdao Tongren<br>Exc Award (06/30/2017) | 11/13/2013                       | Active  | 24                                 | 3                 | 1                   | 2                     | 9.09%                                   | 24                                | 8  | 0   |                                    |   | P,S,T,M,VP<br>MC,SC                           | N/A                                      |   |                                       |                                   |   |   |
| 116971                           | QINGDAO XINDE                             | 05/23/2012                       | Active  | 21                                 | 0                 | 0                   | 0                     | 0.00%                                   | 21                                |  | 18  |                                    |   | P,S,T,M,VP<br>MC,SC                           | N/A                                      |   |                                       |                                   |   |   |
| 125624                           | Qingdao Xingzhi                           | 08/13/2015                       | Active  | 33                                 | 0                 | 1                   | -1                    | -2.94%                                  | 35                                | 1  | 6   |                                    |   | P,S,T,M,VP<br>MC,SC                           | N/A                                      |   |                                       |                                   |   |   |
| 106221                           | QINGDAO XIWANG                            | 08/07/2009                       | Active  | 18                                 | 0                 | 0                   | 0                     | 0.00%                                   | 17                                |  | 11  |                                    |   | P,S,T,M,VP<br>MC,SC                           | 24+                                      |   |                                       |                                   |   |   |
| 120850                           | Qingdao Xuri                              | 12/02/2013                       | Active(1)   | 1                                  | 0                 | 0                   | 0                     | 0.00%                                   | 1                                 |  | 9   |                                    | 2                                       | P,S,T,M,VP<br>MC,SC                           | N/A                                      |   |                                       |                                   |   |   |
| 125629                           | Qingdao Yangfan                           | 08/14/2015                       | Active  | 6                                  | 0                 | 0                   | 0                     | 0.00%                                   | 6                                 |  | 15  |                                    |   | P,S,T,M,VP<br>MC,SC                           | N/A                                      |   |                                       |                                   |   |   |
| 130631                           | Qingdao Yicheng                           | 04/06/2017                       | Active  | 29                                 | 6                 | 0                   | 6                     | 26.09%                                  | 23                                |  | 5   |                                    |   | P,S,T,M,VP<br>MC,SC                           | N/A                                      |   |                                       |                                   |   |   |
| 131424                           | Qingdao Yinghuochong                      | 06/21/2017                       | Active  | 15                                 | 2                 | 0                   | 2                     | 15.38%                                  | 16                                |  | 2   |                                    |   | P,S,T,M,VP<br>MC,SC                           | N/A                                      |   |                                       |                                   |   |   |
| 106216                           | QINGDAO YOUAI                             | 08/07/2009                       | Active  | 20                                 | 0                 | 0                   | 0                     | 0.00%                                   | 26                                |  | 9   |                                    | 3                                       | P,S,T,M,VP<br>MC,SC                           | 24+                                      |   |                                       |                                   |   |   |
| 131007                           | Qingdao YuHua                             | 05/22/2017                       | Active  | 26                                 | 4                 | 0                   | 4                     | 18.18%                                  | 24                                |  | 3   |                                    |   | P,S,T,M,VP<br>MC,SC                           | N/A                                      | 90+ Days  |                                       |                                   |   |   |
| 106317                           | QINGDAO ZHIYUAN                           | 08/19/2009                       | Active  | 6                                  | 0                 | 0                   | 0                     | 0.00%                                   | 7                                 |  | 9   |                                    | 1                                       | P,S,T,M,VP<br>MC,SC                           | 24+                                      |   |                                       |                                   |   |   |
| <b>Current Total Clubs Count</b> | <b>YTD New Clubs Count</b>                | <b>YTD Cancelled Clubs Count</b> | <b>YTD Net Club Gain</b>                            | <b>Current Total Members Count</b> | <b>YTD Add</b>    | <b>YTD Drop</b>     | <b>YTD Net Growth</b> | <b>YTD Net Growth %</b>                 | <b>Member Count 12 Months Ago</b> | <b>Average Member Count Per Club</b>       | <b>% of Clubs with less than 20 members</b> | <b>% No in MMR 3 Months</b>        | <b>% No Officer Report in 12 Months</b> | <b>% of Clubs with balance 90+ days</b>       | <b>Number of Clubs in Status Quo</b>     | <b>% Status Quo Clubs in Financial Suspension</b> | <b>Number of Cancelled Clubs</b>      | <b>Average Cancelled Club Age</b> | <b>Members Lost Due to Cancellation</b> | <b>% of Clubs Cancelled for Non-Financial Reasons</b> |
| 77                               | 0   | 0                                | 0   | 1,561                              | 162               | 18                  | 144                   | 10.16%                                  | 1,560                             | 20   | 52%   | 71%                                | 17%                                     | 14%   | 0  | 0%  | 0                                     | 0                                 | 0                                       | 0%  |

\* - P - Priority Club. Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

\*\* - Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson, VP-First Vice President, MC-Communications Chairperson, SC-Service Chairperson

\*\*\* - Abbreviation: N/R - Never reported using the Lions Clubs website, N/A - Not applicable, No password registered for the Lions Clubs website.

\*\*\*\* - Abbreviation: N - New, IP - Immediate Past, R - Repeat.